

In This Issue:

- Meet Us in North Carolina for Venture Connect, March 29-30
- The Big Benefits of Prendio's Unique 3-Way Match Feature
- Learn More About MarathonLS, This Issue's Featured Preferred Supplier
- And More!

Say Hi to Prendio's Tyler Mizenko at Venture Connect, March 29-30 in Research Triangle Park Venture Connect is a one-of-a-kind capital summit that brings together Tech and

Biotech under one roof to offer the largest selection of high growth companies that are scaling in the Southeast. Click here to meet with Tyler in North Carolina to discuss how Prendio can support your organization's growth potential. Don't have your tickets yet? Learn more and sign up to attend VC2023.

Featured Feature: The 3-Way Match



Which Prendio feature verifies that you're only paying for what you ordered, at the

quoted price, and only if it's been delivered? Hint: It's the same feature that

ensures that your team is audit ready at all times, captures and stores valuable documents like invoices and receipts safely in the cloud, and cuts down on time spent chasing end users for receipt verifications. You've probably guessed by now: The 3-Way Match! The 3-Way Match feature really sets Prendio apart from the competition. By

digitally matching each invoice to its corresponding PO and packing slip, your team will avoid costly errors such as paying list price on discounted items, paying for items that were never received, and making double payments. No packing slip? No problem. Stop wasting time chasing end users for paper

signatures that can be easily misplaced. In much the same way that our system automates, documents, and accelerates the requisition approval process, Prendio makes it easy to request and provide digital confirmation of receipt of goods and services.

Bridge payment vouchers to your ERP system with confidence, thanks to the

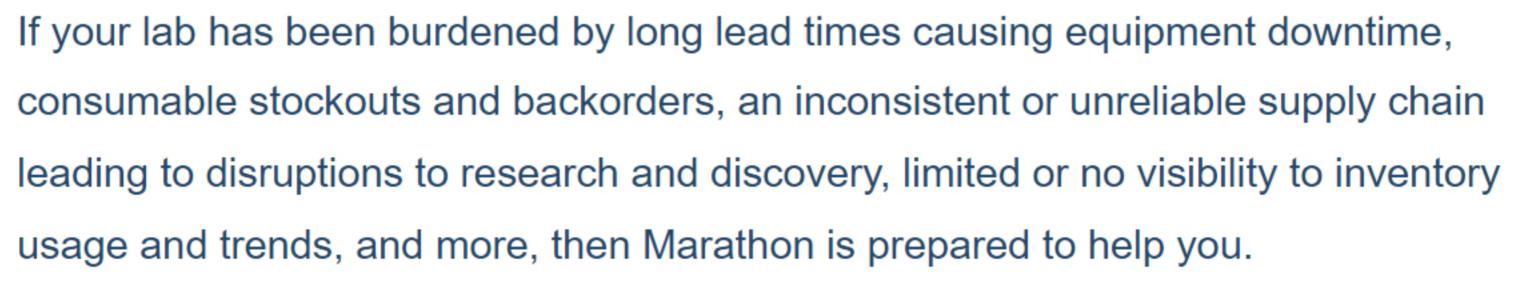
Prendio 3-Way Match! We've designed our system based on years of experience in the biotech finance world, so we know just what to do to help simplify your process while saving time and maintaining more accurate records-- exactly what the auditors will be asking for. Looking for even more ways to save time on Accounts Payable? Our service

partner BioProcure has an entire team of professionals on staff to help with

monitoring your AP inbox and uploading invoices and packing slips, receipt creation and requests, and resolving price discrepancies, missing items, and any other order or invoice related issues. Reduce your team's administrative burden and save more time and money with the right combination of technology and real, human support. Check out BioProcure today to discover how their proven process can work for your team! Preferred Supplier Spotlight on MarathonLS:

MARATHON LS

Enabling the Race for Innovation



MarathonLS is a Boston-based lab operations support partner for the biopharma

industry, holistically solving the unmet needs in the market through lab equipment

service, vendor-managed inventory (VMI) and plastic lab consumables.

Lab Equipment Service If you are a lab manager struggling to find a fast-acting, reliable service partner,

book your appointment with Marathon now. Lab equipment service highlights

24-hour response time: Request a service today and an expert-trained engineer can be on-site as early as tomorrow

include:

 Service plans include: Full service, preventative maintenance, laboratory and instrument disinfection and calibration, and more Marathon Stride: A service request app for minimized instrument downtime VMI and Marathon Pacer

through the Pacer software dashboard. Marathon Pacer provides your lab with:

Reconciliation of stockouts, backorders, overcrowding and missing or

Marathon Pacer is a strategic inventory management and lab operations program

developed to deliver supply chain best practices for clients, with real time reporting

- expired products On-site and off-site support with organizing, stocking and reordering, strategic inventory deliveries based on just-in-time (JIT) methodologies and
- data-driven reporting Off-site storage capabilities save customers on expensive storage space

Complete visibility to reports on the Pacer dashboard where customers can

Sign up for a Pacer discovery workshop for more information and get Marathon Stride and your lab equipment tagged for FREE (\$1,000 value)!

Plastic Lab Consumables

Marathon's customer-centric team provides the highest level of support and offers

a broad portfolio of US made plastic lab consumables, all available via Prendio

see real time reporting, inventory, trends and cashflow

punchout. Search 'MarathonLS' in Prendio to browse in-stock products from a preferred supplier.

MarathonLS is an organization driven by results and customer satisfaction. If your

lab's needs align with Marathon's deliverables, click here and a Marathon team member will be in touch soon.

Prendio has saved our clients a combined total of more than 244,000 hours and \$33.64 Million dollars since 2015!

Did you know?

Want to Know More?







