



In This Issue:

- Meet Us in North Carolina for Venture Connect, March 29-30
- The Big Benefits of Prendio's Unique 3-Way Match Feature
- Learn More About MarathonLS, This Issue's Featured Preferred Supplier
- And More!

Say Hi to Prendio's Tyler Mizenko at Venture Connect, March 29-30 in Research Triangle Park

Venture Connect is a one-of-a-kind capital summit that brings together Tech and Biotech under one roof to offer the largest selection of high growth companies that are scaling in the Southeast. Click [here](#) to meet with Tyler in North Carolina to discuss how Prendio can support your organization's growth potential. Don't have your tickets yet? Learn more and sign up to [attend VC2023](#).

Featured Feature: The 3-Way Match



Which Prendio feature verifies that you're only paying for what you ordered, at the quoted price, and only if it's been delivered? Hint: It's the same feature that ensures that your team is audit ready at all times, captures and stores valuable documents like invoices and receipts safely in the cloud, and cuts down on time spent chasing end users for receipt verifications. You've probably guessed by now: The 3-Way Match!

The 3-Way Match feature really sets Prendio apart from the competition. By digitally matching each invoice to its corresponding PO and packing slip, your team will avoid costly errors such as paying list price on discounted items, paying for items that were never received, and making double payments.

No packing slip? No problem. Stop wasting time chasing end users for paper signatures that can be easily misplaced. In much the same way that our system automates, documents, and accelerates the requisition approval process, Prendio makes it easy to request and provide digital confirmation of receipt of goods and services.

Bridge payment vouchers to your ERP system with confidence, thanks to the Prendio 3-Way Match! We've designed our system based on years of experience in the biotech finance world, so we know just what to do to help simplify your process while saving time and maintaining more accurate records-- exactly what the auditors will be asking for.

Looking for even more ways to save time on Accounts Payable? Our service partner BioProcure has an entire team of professionals on staff to help with monitoring your AP inbox and uploading invoices and packing slips, receipt creation and requests, and resolving price discrepancies, missing items, and any other order or invoice related issues. Reduce your team's administrative burden and save more time and money with the right combination of technology and real, human support. [Check out BioProcure](#) today to discover how their proven process can work for your team!

Preferred Supplier Spotlight on MarathonLS: Enabling the Race for Innovation



If your lab has been burdened by long lead times causing equipment downtime, consumable stockouts and backorders, an inconsistent or unreliable supply chain leading to disruptions to research and discovery, limited or no visibility to inventory usage and trends, and more, then Marathon is prepared to help you.

MarathonLS is a Boston-based lab operations support partner for the biopharma industry, holistically solving the unmet needs in the market through lab equipment service, vendor-managed inventory (VMI) and plastic lab consumables.

Lab Equipment Service

If you are a lab manager struggling to find a fast-acting, reliable service partner, [book your appointment with Marathon now](#). Lab equipment service highlights include:

- 24-hour response time: Request a service today and an expert-trained engineer can be on-site as early as tomorrow
- Service plans include: Full service, preventative maintenance, laboratory and instrument disinfection and calibration, and more
- Marathon Stride: A service request app for minimized instrument downtime

VMI and Marathon Pacer

Marathon Pacer is a strategic inventory management and lab operations program developed to deliver supply chain best practices for clients, with real time reporting through the Pacer software dashboard. Marathon Pacer provides your lab with:

- Reconciliation of stockouts, backorders, overcrowding and missing or expired products
- On-site and off-site support with organizing, stocking and reordering, strategic inventory deliveries based on just-in-time (JIT) methodologies and data-driven reporting
- Off-site storage capabilities save customers on expensive storage space
- Complete visibility to reports on the Pacer dashboard where customers can see real time reporting, inventory, trends and cashflow

[Sign up for a Pacer discovery workshop](#) for more information and get Marathon Stride and your lab equipment tagged for FREE (\$1,000 value)!

Plastic Lab Consumables

Marathon's customer-centric team provides the highest level of support and offers a broad portfolio of US made plastic lab consumables, all available via Prendio punchout. Search 'MarathonLS' in Prendio to browse in-stock products from a preferred supplier.

MarathonLS is an organization driven by results and customer satisfaction. If your lab's needs align with Marathon's deliverables, click [here](#) and a Marathon team member will be in touch soon.

Did you know?

Prendio has saved our clients a combined total of more than 244,000 hours and \$33.64 Million dollars since 2015!

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[Schedule a Demo](#)